

Backup & Disaster Recovery (BDR) Price List

(Effective January 21, 2009)

NETWORK ATTACHED STORAGE (NAS) MODELS	BDR 100t (New)	BDR 200t (New)	BDR 1100t (Base)	BDR 2100t (Advanced Tower)	BDR 2100r (Advanced Rack Mount)	BDR 3100r (Extreme Rack Mount)
Model Designations are as follows: T for tower chassis R for rack mount chassis S for storage bundle						
Purchase Price	\$2199	\$3299	\$2599	\$3799	\$4199	\$5299
NAS Monitoring Service and Warranty Protection Plan (36 months from date of purchase)	Included	Included	Included	Included	Included	Included
Extended Month to Month NAS Monitoring Service and Warranty Protection Plan (Effective month 37)	\$20	\$30	\$20	\$30	\$30	\$40
Rail Kit Included	No	No	No	No	Yes	Yes
NAS Storage Capacity	400GB (500GBx1) No Raid	1TB (1TBx1) No Raid	400GB (500GBx2 RAID1)	1TB (1TBx2 RAID 1)	1TB (1TBx2 RAID 1)	2TB (750GBx4 RAID 5)
Virtual Machine <u>Acceleration</u> Volume	No	160GB Separate Hard Drive	No	160GB (160GBx2 RAID 1) Separate RAID Array	160GB (160GBx2 RAID 1) Separate RAID Array	160GB (160GBx2RAID1) Separate Raid Array
Maximum Server Assignment	2	6	2	6	6	10
Exchange Mailbox Recovery (OnTrack Licenses Included)	50	100	50	100	100	200
Additional Exchange Mailbox Recovery (OnTrack Licenses - One Time Fee)	\$2.50 per mailbox	\$2.50 per mailbox	\$2.50 per mailbox	\$2.50 per mailbox	\$2.50 per mailbox	\$2.50 per mailbox
Form Factor	Tower	Tower	Tower	Tower	2U Rack Mount	2U Rack Mount
CPU AMD Brand	Athlon Dual Core	Opteron Dual	Opteron Dual	Opteron Dual Core	Opteron Dual Core	Opteron 2xDual Core

		Core	Core			
Memory	4GB	8GB	8GB	8GB	8GB	16GB
Dual Network Cards 10/100/1000 Mbps	No	Yes	Yes	Yes	Yes	Yes
Offsite Storage - Current Image (Per GB, Per Month) ³	\$1	\$1	\$1	\$1	\$1	\$1
Offsite Storage - Archive Option (Per GB, Per Month) ³	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79	\$1.79

Disaster Costs

- o In the event of a catastrophe if both the NAS and server on site are destroyed, a new NAS can be imaged upon completion of the “Disaster RMA Request”. There is an additional cost of \$1,500 or the “Disaster Recovery Service” plus all applicable freight and shipment costs to and from the designated point.
- o The cost to order backup images from the colocation facility on a SATA hard drive is \$500. This cost is for the labor and the SATA drive itself. The Partner does not need to return the SATA drive.

Included Off-site Storage

Applies to NAS Models: BDR100ts, BDR200ts, BDR1100ts, BDR2100ts, BDR2100rs and BDR3100rs.

- o The Included Off-site Storage bundles cannot be cancelled and the monthly payment or the purchase price will not be adjusted.
- o You can choose Archive or Current Image for your offsite storage bundle option.
- o The Included Off-site Storage bundle only applies to the backup data on the NAS device ordered. The amount of Off-site storage cannot be combined and used as a storage pool for all NAS devices ordered.

Sizing / Planning

- o It is important to properly size the NAS model. Keep in mind how many servers are backed-up to the NAS; the size of the volumes backed-up to the NAS, anticipated annual growth and NAS incremental space requirements. Beware of applications (ERP / Document Imaging) that can cause large data changes and may fill your NAS faster than anticipated.

Warranty

- o The NAS cannot be traded in or upgraded. Once the units are purchased outright or on the deferred payment plan, the Partner owns them.
- o NAS units cannot be modified in any way or the Warranty Protection Plan and the NAS Monitoring Service will be voided. This includes adding unapproved software applications, additional memory or storage capacity.